

**HAWAII STATE BAR ASSOCIATION  
2016 Budget**

10/8/2015

DESCRIPTION	2015 BUDGET	2015 Revenue & Exp 8/31	2014 unaudited Revenue & Exp	2016 BUDGET
<b>INCOME-DUES</b>				
Membership Dues	\$1,245,620	1,230,259	1,240,118	\$1,245,900
Penalties	60,000	77,900	104,100	78,000
Processing Fee	112,570	111,855	120,593	112,800
<b>SUBTOTAL-DUES</b>	<b>1,418,190</b>	<b>1,420,014</b>	<b>1,464,811</b>	<b>1,436,700</b>
<b>NON-DUES</b>				
Dividend/Interest Income	1,400	263	918	1,000
Booth Income	19,000	0	18,306	19,000
Sponsorships	15,000	0	7,500	7,500
Lawyer Referral Income	40,000	26,330	33,223	35,000
Fees (IOLTA, Leadership)	13,000	11,400	15,558	19,000
MCLE Fees	35,000	26,700	36,590	37,000
CLE Seminars/Registration	270,000	73,517	304,465	270,000
CLE Publications/Video	51,000	13,446	64,981	52,000
Mailing Label Income	0	105	3,242	0
Grants/Donations	0	250	0	0
Royalties	38,000	28,997	38,428	38,500
Products & Services	30,500	18,436	28,821	30,000
Miscellaneous Income	0	1,137	1,341	0
<b>SUBTOTAL-NON DUES</b>	<b>512,900</b>	<b>200,581</b>	<b>553,373</b>	<b>509,000</b>
<b>TOTAL INCOME</b>	<b>\$1,931,090</b>	<b>1,620,595</b>	<b>2,018,184</b>	<b>\$1,945,700</b>
<b>EXPENSES</b>				
<b>SUPREME COURT MANDATED</b>				
Atty Registration/Database Mgt.	210,938	157,545	166,794	218,435
Technology/Website	108,800	64,871	148,184	107,933
Indirect Admin/Executive Support	29,772	19,876	25,861	31,055
Non-Personnel Administrative Support	51,708	33,067	53,673	53,609
<b>TOTAL REGISTRATION EXPENSES</b>	<b>401,219</b>	<b>275,359</b>	<b>394,512</b>	<b>411,033</b>
<b>GOVERNANCE</b>				
Indirect Admin/Executive Support	33,646	22,462	31,288	31,817
Non-Personnel Administrative Support	58,436	37,369	64,937	54,924
Direct Admin/Executive Support	135,612	93,758	120,883	130,319
Printing, Mailing, Meals, Supplies, Telephone, Oth	11,350	4,509	5,746	11,350
N. I. Travel	15,200	9,030	18,228	18,200
Orientation/Annual Meeting	1,500	0	0	1,000
Conference Travel	11,505	6,761	10,087	11,405
Awards	2,800	360	373	2,000
President's Allowance	2,500	0	2,015	2,500
Insurance	7,042	6,568	6,568	7,179
<b>TOTAL BD EXPENSES</b>	<b>279,592</b>	<b>180,817</b>	<b>260,124</b>	<b>270,694</b>
<b>COMMITTEE</b>				
Indirect Admin/Executive Support	13,356	8,916	12,663	11,424
Non-Personnel Administrative Support	23,197	14,834	26,280	19,721
Direct Admin/Executive Support	53,833	36,660	42,232	46,792
Printing, Mailing, Meals, Supplies, Telephone, Oth	1,250	98	645	1,250
N. I. Travel	4,000	3,520	4,574	4,600
<b>TOTAL COMMITTEE</b>	<b>95,637</b>	<b>64,029</b>	<b>86,395</b>	<b>83,786</b>
<b>YLD ADMINISTRATION</b>				
Indirect Admin/Executive Support	7,089	4,733	5,536	7,100
Non-Personnel Administrative Support	12,312	7,873	11,490	12,257
Direct Admin/Executive Support	28,572	19,414	26,484	29,082
Printing, Mailing, Meals, Supplies, Telephone, Oth	1,075	155	3,379	1,075
N. I. Travel	2,000	2,604	373	3,000
Orientation/Annual Meeting	1,000	0	0	1,000
Conference Travel	8,940	4,340	2,759	7,990
Awards	400	0	0	400
President's Allowance	750	0	690	750
<b>Total YLD Admin</b>	<b>62,138</b>	<b>39,120</b>	<b>50,711</b>	<b>62,654</b>

**HAWAII STATE BAR ASSOCIATION  
2016 Budget**

10/8/2015

DESCRIPTION	2015 BUDGET	2015 Revenue & Exp 8/31	2014 unaudited Revenue & Exp	2016 BUDGET
<b>SENIOR COUNSEL DIVISION</b>				
Indirect Admin/Executive Support	2,203	1,471	1,941	1,675
Non-Personnel Administrative Support	3,827	2,447	4,029	2,891
Direct Admin/Executive Support	8,880	5,567	10,535	6,859
Printing, Mailing, Meals, Supplies, Telephone, Oth	1,025	28	1,006	1,025
N. I. Travel	800	2,283	2,075	2,000
Orientation/Annual Meeting	0	0	0	750
Conference Travel	0	0	0	0
Awards	200	0	0	200
President's Allowance	0	0	0	0
Total Sr. Counsel Admin	16,935	11,776	19,586	15,399
NI COUNTY BAR ADMIN/Local Projects	17,425	19,500	17,425	19,500
<b>MEMBER SERVICES</b>				
<b>PROGRAMS</b>				
Bar Journal	30,083	7,991	36,634	18,884
Leadership Institute	10,585	6,021	12,685	10,693
MCLE	54,881	35,522	43,191	57,458
Continuing Legal Education	304,400	120,516	331,062	305,677
Membership Benefits	69,839	22,403	59,785	70,692
Bar Directory	0	0	0	6,000
Products & Services	23,833	13,514	23,217	24,801
<b>PROJECTS</b>				
Goal 1 (Organizational Struc.)	0	0	0	0
Goal 2 (Lawyer Competency)	6,300	1,500	7,538	6,300
Goal 3 (Discrim/Minority)	0	0	0	0
Direct Admin Support-Member Proj.	11,527	8,134	16,471	22,899
INDIRECT ADMIN SUPPORT	67,835	45,287	49,070	73,391
Non-Personnel Administrative Support	117,814	75,340	101,844	126,691
TOTAL MEMBER SERVICES	697,097	336,228	681,496	723,487
<b>PUBLIC SERVICES</b>				
<b>PROGRAMS</b>				
Lawyer Referral Service	71,978	45,864	64,109	73,904
Communications & Public Rel.	75,786	34,288	50,133	71,520
<b>PROJECTS<sup>1</sup></b>				
Goal 6 (Judicial Administration)	5,500	0	5,279	5,200
Direct Admin Support-Public Proj.	21,316	14,074	12,459	22,080
INDIRECT ADMIN SUPPORT	40,268	26,883	29,321	39,723
Non-Personnel Administrative Support	69,936	44,723	60,855	68,571
TOTAL PUBLIC SERVICES	284,783	165,833	222,156	280,999
TOTAL EXPENSES (Before Taxes & Depr)	\$1,854,826	1,092,661	1,732,405	\$1,867,552
NET INCOME(LOSS) before tax, capital&depr	\$76,264	527,934	285,779	\$78,148
<b>Provision for Taxes</b>				
Federal & State Income-Current	0	0	0	0
Net Income/(Loss) After Taxes	\$76,264	527,934	285,779	\$78,148
Capital Expenditures (Mortgage principal, asse	(76,264)	(26,178)	(169,147)	(78,148)
Net Income after Capital Exp (Before Depr)	0	501,756	116,631	0

HAWAII STATE BAR ASSOCIATION  
 INCOME STATEMENT  
 MONTH ENDED Dec 31, 2015

Preliminary  
 2/22/2016

DESCRIPTION	Dec ACTUAL	Dec YTD ACTUAL Unaudited	2015 BUDGET	VARIANCE	Dec 2014 YTD Unaudited
<b>DUES</b>					
Licensing Fees	10,280	1,242,504	\$1,245,620	-3,116	1,240,118
Penalties	0	80,300	60,000	20,300	104,100
Processing fees	11,020	122,905	112,570	10,335	120,593
<b>SUBTOTAL-DUES</b>	<b>21,300</b>	<b>1,445,709</b>	<b>1,418,190</b>	<b>27,519</b>	<b>1,464,811</b>
<b>NON-DUES</b>					
Dividend/Interest Income	157	437	1,400	-963	918
Advertising	0	0	0	0	0
Booth Income	7,190	7,190	19,000	-11,810	18,306
Sponsorships	0	0	15,000	-15,000	7,500
Lawyer Referral Income	1,765	28,490	40,000	-11,510	33,223
Fees (IOLTA, Leadership)	4,250	15,650	13,000	2,650	15,558
MCLE Fees	12,621	41,301	35,000	6,301	36,590
CLE Seminars/Registration	161,830	254,662	270,000	-15,338	304,465
CLE Publications/Video	41,760	59,541	51,000	8,541	64,981
Mailing Label Income	614	719	0	719	3,242
Grants/Donations	0	250	0	250	0
Royalties	9,586	38,583	38,000	583	38,428
Basic Legal Training Course	0	0	0	0	0
Products & Services	8,245	27,956	30,500	-2,544	28,821
Miscellaneous Income	5,242	6,144	0	6,144	1,341
<b>SUBTOTAL-NON DUES</b>	<b>253,260</b>	<b>480,924</b>	<b>512,900</b>	<b>-31,976</b>	<b>553,373</b>
<b>TOTAL INCOME</b>	<b>274,560</b>	<b>1,926,633</b>	<b>\$1,931,090</b>	<b>-4,457</b>	<b>2,018,184</b>
<b>EXPENSES</b>					
<b>SUPREME COURT MANDATED</b>					
Atty Registration/Database Mgt.	23,908	190,661	210,938	-20,277	166,794
Technology/Website	109,161	186,762	108,800	77,962	148,184
Admin/Executive Support	6,550	28,660	29,772	-1,112	25,861
Non-Personnel Administrative Support	10,526	46,490	51,708	-5,218	53,673
<b>TOTAL REGISTRATION EXPENSES</b>	<b>150,145</b>	<b>452,572</b>	<b>401,219</b>	<b>51,354</b>	<b>394,512</b>
<b>GOVERNANCE</b>					
Indirect Admin/Executive Support	7,402	32,389	33,646	-1,257	31,288
Non-Personnel Administrative Support	11,895	52,539	58,436	-5,897	64,937
Direct Admin/Executive Support	31,449	135,748	135,612	136	120,883
Printing, Mailing, Telephone & Other	441	5,059	11,350	-6,291	5,746
N. I. Travel	3,713	13,454	15,200	-1,746	18,228
Nominations/Elections	0	0	0	0	0
Planning Conference/Orientation	0	0	1,500	-1,500	0
Conference Travel	0	6,761	11,505	-4,744	10,087
Awards	356	716	2,800	-2,084	373
President's Allowance	1,762	1,762	2,500	-738	2,015
Insurance	0	6,568	7,042	-474	6,568
<b>TOTAL BOD EXPENSES</b>	<b>57,019</b>	<b>254,996</b>	<b>279,592</b>	<b>-24,596</b>	<b>260,124</b>
<b>COMMITTEE</b>					
Indirect Admin/Executive Support	2,938	12,857	13,356	-499	12,663
Non-Personnel Administrative Support	4,722	20,856	23,197	-2,341	26,280
Direct Admin/Executive Support	12,080	52,882	53,833	-951	42,232
Printing, Mailing, Telephone & Other	186	303	1,250	-947	645
N. I. Travel	1,785	5,318	4,000	1,318	4,574
<b>TOTAL COMMITTEE</b>	<b>21,711</b>	<b>92,216</b>	<b>95,637</b>	<b>-3,421</b>	<b>86,395</b>
<b>YLD ADMINISTRATION</b>					
Indirect Admin/Executive Support	1,560	6,825	7,089	-264	5,536
Non-Personnel Administrative Support	2,506	11,069	12,312	-1,242	11,490
Direct Admin/Executive Support	6,779	28,365	28,572	-207	26,484
Printing, Mailing, Tele, Meetings & Other	700	856	1,075	-219	3,379
N. I. Travel	882	3,894	2,000	1,894	373
Nominations/Elections	0	0	0	0	0
Planning Conference/Orientation	0	0	1,000	-1,000	0
Conference Travel	1,886	6,227	8,940	-2,713	2,759
Awards	288	288	400	-112	0
President's Allowance	750	750	750	0	690
<b>Total YLD Admin</b>	<b>15,352</b>	<b>58,274</b>	<b>62,138</b>	<b>-3,864</b>	<b>50,711</b>

HAWAII STATE BAR ASSOCIATION  
 INCOME STATEMENT  
 MONTH ENDED Dec 31, 2015

Preliminary  
 2/22/2016

DESCRIPTION	Dec ACTUAL	Dec YTD ACTUAL Unaudited	2015 BUDGET	VARIANCE	Dec 2014 YTD Unaudited
<b>SENIOR COUNSEL DIVISION**</b>					
Indirect Admin/Executive Support	485	2,121	2,203	-83	1,941
Non-Personnel Administrative Support	779	3,441	3,827	-386	4,029
Direct Admin/Executive Support	1,815	8,018	8,880	-862	10,535
Printing, Mailing, Telephone & Other	2,333	2,361	1,025	1,336	1,006
N. I. Travel	561	2,824	800	2,024	2,075
Nominations/Elections	0	0	0	0	0
Planning Conference/Orientation	0	0	0	0	0
Conference Travel	0	0	0	0	0
Awards	0	0	200	-200	0
Total SCD	5,974	18,765	16,935	1,830	19,586
NI COUNTY BAR/Local Projects	0	19,500	17,425	2,075	17,425
<b>MEMBER SERVICES</b>					
<b>PROGRAMS</b>					
Bar Journal	3,470	12,094	30,083	-17,989	36,634
Leadership Institute	2,761	10,069	10,585	-515	12,685
MCLE	12,552	52,261	54,881	-2,620	43,191
Continuing Legal Education	121,412	255,562	304,400	-48,838	331,062
Membership Benefits/Sp. Events	42,563	67,275	69,839	-2,564	59,785
Basic Legal Training Course	0	0	0	0	0
Products & Services	1,878	16,079	23,833	-7,754	23,217
<b>PROJECTS</b>					
Goal 1 (Organizational Struc.)	0	0	0	0	0
Goal 2 (Lawyer Competency)	1,873	3,373	6,300	-2,927	7,538
Goal 3 (Minority in Profession)	0	0	0	0	0
Direct Admin Support-Member Proj.	2,513	11,457	11,527	-70	16,471
INDIRECT ADMIN SUPPORT	14,924	65,302	67,835	-2,534	49,070
Fixed Expenses	23,983	105,924	117,814	-11,890	101,844
TOTAL MEMBER SERVICES	227,928	599,396	697,097	-97,701	681,496
<b>PUBLIC SERVICES</b>					
<b>PROGRAMS</b>					
Lawyer Referral Service	15,894	66,651	71,978	-5,327	64,109
Communications/Public Rel.	11,741	49,843	75,786	-25,943	50,133
<b>PROJECTS</b>					
Goal 6 (Judicial Admin.)	2,572	3,554	5,500	-1,946	5,279
Direct Admin Support-Public Proj.	4,752	20,337	21,316	-978	12,459
INDIRECT-ADMIN SUPPORT	8,859	38,764	40,268	-1,504	29,321
Fixed Expenses	14,236	62,878	69,936	-7,058	60,855
TOTAL PUBLIC SERVICES	58,054	242,028	284,783	-42,755	222,156
TOTAL EXPENSES	536,184	1,737,748	\$1,854,826	-117,078	1,732,405
NET INCOME(LOSS) before tax, capital&depr	-261,623	188,885	\$76,264	112,621	285,779
<b>Provision for Taxes</b>					
Federal & State Income	0	0	0	0	
Net Income After Taxes		188,885	\$76,264	112,621	
Capital Expenditures (Mortgage payment, asset purchases, etc.)		(75,657)	(76,264)	607	
Net Income after Capital Exp		113,229	0	113,228	

\*GG 4 & 5 page 7

## ANNUAL REPORT

### **KELLER NOTICE**

Under *Keller v. California State Bar*, 110 S. Ct. 2228, 110 L.Ed.2d 1 (1990), the expenditure of mandatory bar dues for political and ideological purposes that are not "necessarily or reasonably incurred" for purposes germane to the purposes of the State Bar is not constitutionally permitted. The HSBA Board feels that the positions taken and unified funds expended this year were within the purposes of the HSBA, which include the improvement of the system of justice and its administration, and the enhancement of professional competence. Legislation is monitored, and proposed HSBA positions on bills are developed by volunteer attorneys. No dues money was expended on lobbying legislative bills, other than nominal amounts spent on staff support for submission of testimonies. Therefore, no dues rebate is being offered pursuant to Keller.

If you disagree and feel that the HSBA has expended mandatory dues money for purposes outside of the activities permitted by Keller, you may file an objection and seek a rebate of such portion of your dues as may be found to have been used for purposes not permitted under Keller, plus interest. Written objections to a particular position or political; or ideological expenditure must be filed with the Executive Director within 45 days of publication of this notice. For detailed procedures on objecting to the use of dues, please call the HSBA office.